

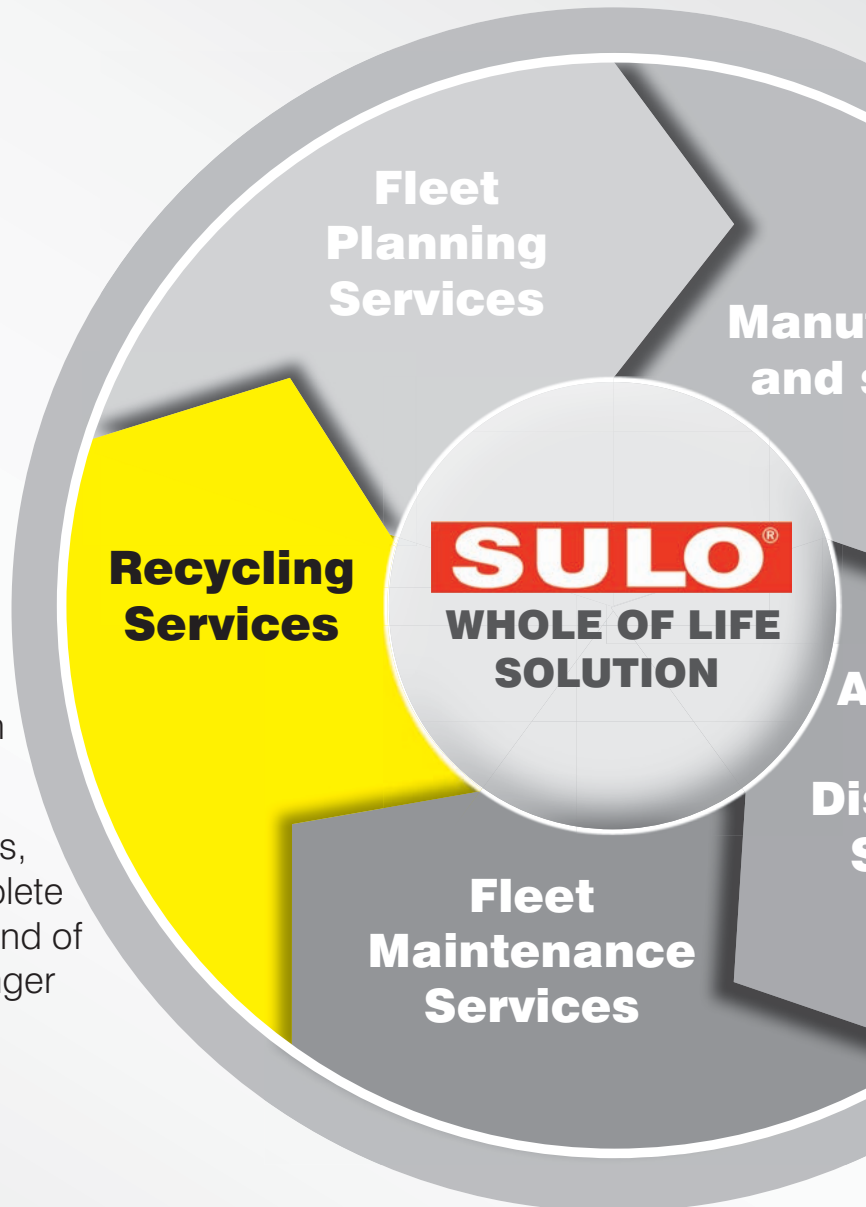
SULO Recycling Services

SULO prides itself on the technology and innovation that it has invested in becoming a dominant player in the pre-collection waste services industry. Our core business is the manufacturing of quality bins through to the recycling process of the bin at the end of its usable life. In order to maximise the lifespan of our product we have developed a range of services to assist our clients in maintaining their fleet. At SULO we call this a Whole of Life Solution.

Through the addition of an operation dedicated to the recycling of plastic containers, SULO Recycling Services, SULO is able to conserve valuable resources by taking back old, damaged or used bins, recycling them and using them in the manufacture of new wheelie bins.

SULO sells the wheelie bins and when they are no longer in use, offers customers the opportunity to send them back.

Through the procuring back of used bins, SULO is able to offer customers a complete service from the beginning right to the end of the bins life cycle, so old bins will no longer end up in landfill.



What is a Recycling Service?

The SULO Recycling Service 'close the loop' approach is the first of its kind in Australia. When a bin has reached the end of its useful life it is recycled and no longer ends up as landfill.

How is it implemented?

SULO recovers materials from products that are at the end of their useful life and ultimately after a 3 step process the materials can be reused and included in the manufacturer of new products.

Industry requires that a percentage of recycled product be used in the manufacture of new bins and SULO now use up to 30 per cent of recycled content per new bin. The community benefits from the environmental and economic gains that this service brings and councils receive a nominal amount back per unit. Clients no longer need to send bins to landfill or stockpile old bins, resulting in reduced costs for storage facilities and reduced OH&S risks.

Clients contact SULO with details regarding the number, type, colour and location of the bins that need to be recycled. A set of specifications are provided to the client which details how the bins are to be prepared for collection. A forklift needs to be on the premise for use in loading the product during collection, upon collection SULO will complete a delivery docket detailing exactly what had been picked up and the client will be reimbursed as per the initial agreement.

Does there need to be a minimum amount of bins for the service to be conducted?

Minimum pick up is 80 bins which is dependent on the type, colour and location of the bins.

How soon should we plan for this service to be conducted?

Many clients contact SULO during the decision making process to ensure that their timeframes are achievable and that they have all the information to support such a service. The lead time will depend on the volume, colour and type of bin being recycled. In most cases the process can be completed within 2 weeks.

What does SULO need from our organisation or business in order to conduct this service?

SULO require minimal input from the client. All information

will be discussed and obtained once the client makes contact with SULO.

What are the major issues that could occur during this process?

SULO provide each client with a simple '5 step' pick up process and it is important that these instructions are followed. If the process is not followed it may result in the collection cancelled or delayed.

Why Choose SULO for this service?

SULO understands the product lifecycle of a bin from quality manufacturing standards to recycling parts at the end of a bins useful life and everything in between. The company is Australian Owned and bins are manufactured locally. Our clients have benefited from our specialised service, simplified operations and resident satisfaction.

Specialised service

- SULO was the first to implement this service and has the relevant experience, processes and best practises
- Economic benefits
- Positive impact on the environment

Simplified operations

- No need to store old bins and the risks and costs associated with the storage
- Bins no longer sent to landfill
- New bins purchased include a percentage of recycled content

Resident Satisfaction

- New bins purchased include a percentage of recycled content
- Positive green initiative

Am I able to contact a council for a testimonial regarding this SULO service?

SULO prides itself on its ability constantly supply a high quality product and service. Our clients attest to our expertise and we would be willing to provide details of councils whom you can contact to discuss our Recycling Service.



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