

Media Release

NSW councils no longer need to invite tenders, as LGP appoints SULO

From 1 April 2007 NSW councils no longer need to invite tenders for the supply of Mobile Garbage Bins (MGBs).

Local Government Procurement (LGP), a company formed by the Local Government and Shires Association of NSW, has been prescribed under section 55(3) of the Local Government Act 1993. This allows councils to utilise supply arrangements coordinated by LGP without the need to go to tender in their own right.

LGP and the Department of Commerce's State Contracts Control Board are the only two NSW entities who have this legislative ability.

A survey of all NSW councils conducted in late 2006 by LGP concluded that a contract for MGBs was a top priority; a Request for Tender (RFT) was then issued.

SULO MGB Australia was appointed the sole supplier for contract LGP206, Mobile Garbage Bins.

Brian O'Mara, General Manager for LGP, is confident that SULO can meet the requirements of NSW councils. *"LGP is constantly seeking to provide councils with top quality products at the best possible pricing. We want to work with quality suppliers who can meet the varying needs of the Local Government sector in NSW. With this contract we believe we have achieved all of this."*

"Having involved councils in our project team and evaluation panel, we are certain that councils will benefit from this contract, saving dollars on bin costs and further substantial savings in not having to go to tender themselves."

"The variety of bins on the contract, the ability to include transport, or not, and varying pricing based on volumes provides councils with the options they require."

SULO's National Sales Manager John Kernahan is also enthusiastic about the new contract and believes that councils now have a simple process in place for the purchase of MGB's.

"To place an order, councils simply contact SULO directly and quote the LGP contract number 2/06. By doing this they can take full advantage of the competitive pricing available whilst being assured they are purchasing a top quality product that meets the stringent tender requirements of LGP."

For further information:

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