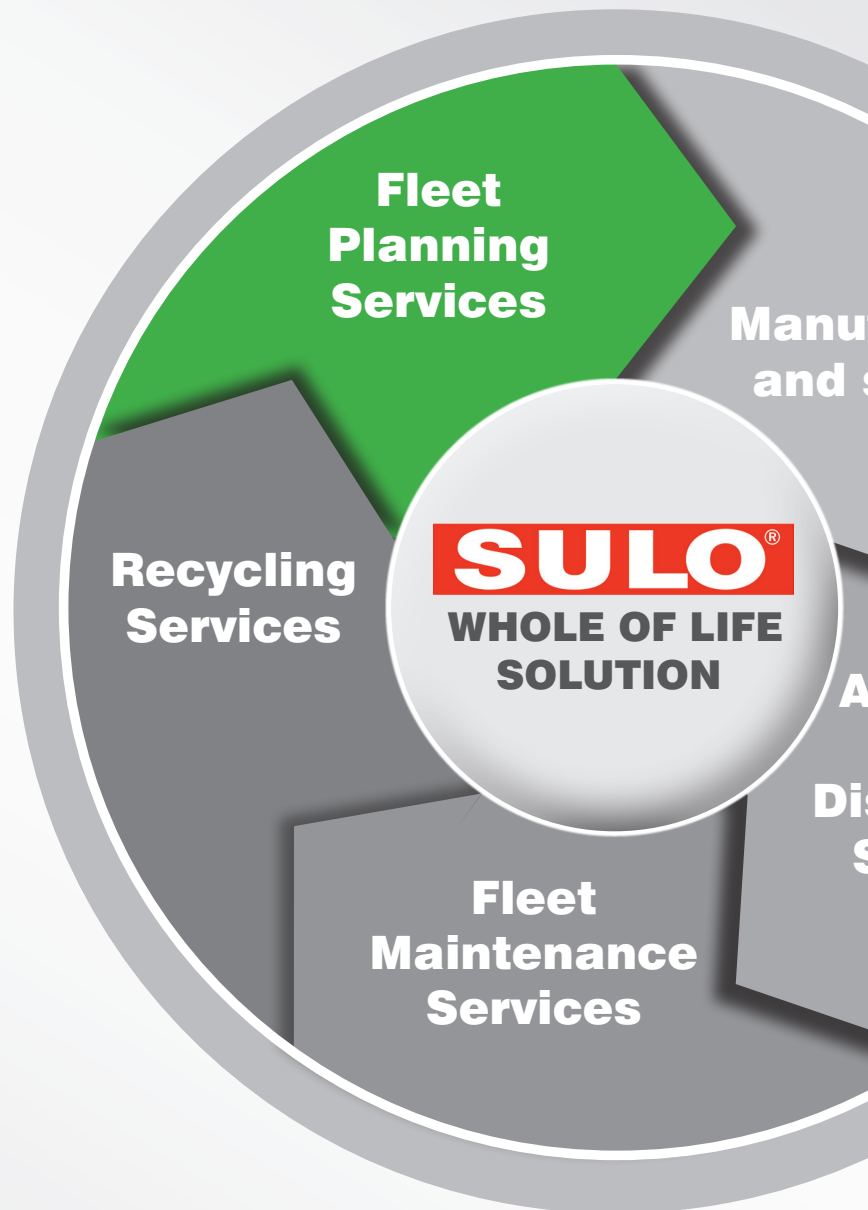


## SULO Fleet Planning Service

SULO prides itself on the technology and innovation that it has invested in becoming a dominant player in the pre-collection waste services industry. Our core business is the manufacturing of quality bins through to the recycling process of the bin at the end of its usable life. In order to maximise the lifespan of our product we have developed a range of services to assist our clients in maintaining their fleet. At SULO we call this a Whole of Life Solution.

- Specialist advice and information on planning and execution of all pre collection services
- Provision of advice and information on planning and execution of Assembly and Distribution Services
- Fleet maintenance costs and replacement strategies
- Fleet container scoping and composition
- Financing/leasing options
- Bin audits
- Waste audits



## What is Fleet Planning Services?

Fleet Planning is a service that SULO provides clients whom are in the establishment phase of implementing a new waste management system or those that want to up-date or alter their current system in line with changes such as new regulations or changes occurring within the market.

## How is it implemented?

Depending on the service required, SULO partners with the client and takes the time to understand the objectives of what the client requires and reviews their current business practises. SULO provides advice based services such as;

- Bin audits.
- Waste audits.
- Fleet maintenance costs and replacement strategies.
- Fleet container scoping and composition.
- Provision of advice and information on planning and execution of A&D services.
- Financing/leasing options.

## Our organisation or business doesn't know exactly what is required when it comes to waste containers or what products are even on the market, where do we start?

The pre-collection phase is important. Many businesses focus on the collection and treatment process though can fail on spending adequate time looking at pre-collection options. SULO would be willing to meet with your organisation or business and provide an initial consultation with management on the steps forward.

## How often should this service be conducted or when should we involve SULO?

Fleet Planning not only refers to the initial planning process but also regular reviews. It is recommended that a review be conducted every 12 months.

There is never a time that is 'too early' to start initial planning but there is definitely a time that is "too late". For example, a council would need to involve its contractor or a number of possible contractors at the earliest possible

time even before a tender has been drafted to ensure feasibility, if a new commercial building is being built a waste consultant should be involved in the planning to ensure that the correct systems are in place or if a university is preparing a waste management contract it is imperative to discussing options with a pre-collection expert such as SULO to provide advice on bin types and options, placement, colours, markings and customisation

## Why Choose SULO for this service?

SULO understands the product lifecycle of a bin from quality manufacturing standards to recycling parts at the end of a bins useful life and everything in between. Therefore it makes sense to also involve SULO in the fleet planning process to ensure that what you require actually suits your needs. Our clients have benefited from our specialised service, operational knowledge and market intelligence when requiring Fleet Planning Services.

### Operational knowledge

You would be dealing with not just a consultant but a company involved in all aspects from the manufacturing, assembling and delivery of products and all associated services within the pre-collection lifecycle.

### Market intelligence

SULO has access to the most experienced fleet planning consultants.

### Specialised service

The waste industry is broken down into three areas of focus, pre-collection, collection and treatment. SULO are industry specialists in the pre-collection process.

## Am I able to contact a SULO client regarding this service?

SULO prides itself on its ability to constantly supply a high quality product and service. Our clients attest to our expertise and we would be willing to provide details of clients whom you can contact to discuss our Fleet Planning Service experience.



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